

Shiksha Mandal, Wardha's

# **G. S. COLLEGE OF COMMERCE & ECONOMICS**

Amravati Road, Civil Lines, Nagpur-440 001

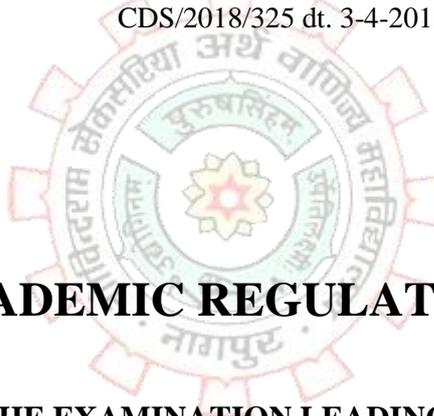
A Hindi Linguistic Minority College

ACCREDITED WITH 'A'-GRADE BY NAAC

## **An Autonomous College**

(Affiliated to Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur)

1. Conferment of Fresh Autonomous Status vide UGC letter No. F. 22-1/2017 dt. 28-12-2017
2. Notified as Fresh Autonomous College by RTM Nagpur University vide letter No. RTMNU / CDS/2018/325 dt. 3-4-2018



## **ACADEMIC REGULATIONS**

**GOVERNING THE EXAMINATION LEADING TO DEGREE OF**

**M. B. A.**

**[MASTER OF BUSINESS ADMINISTRATION]**

**(AUTONOMOUS)**

**(REVISED W.E.F. 2020-21)**

**PROGRAMME CODE: GSN-PG-02-MB**

**Issued by:**

**Principal, G. S. College of Commerce & Economics, Nagpur**

Shiksha Mandal, Wardha's  
**G.S.COLLEGE OF COMMERCE & ECONOMICS, NAGPUR**  
**(Autonomous)**

(Affiliated to Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur)

**GOVERNING BODY**

(As per UGC Guidelines for Autonomous Colleges, 2018)

Sr. No.	Name	Designation	Category
1.	Shri. Rahul Bajaj	President/Trustee	Management
2.	Shri. Shekhar Bajaj	Trustee	Management
3.	Shri. Sanjay Bhargava	Chairperson/Trustee	Management
4.	Shri. P. D. Khemuka	Member	Management
5.	Shri. Jaydeep Shah	Member	Management
6.	Dr. P. N. Mishra	Member	UGC Nominee
7.	Dr. Vinayak Deshpande	Member	University Nominee
8.	Joint Director, HE, Nagpur	Member	State Government Nominee
9.	Dr. Apoorva Palkar	Member	Educationist/Industrialist
10.	Mrs. S. S. Kathaley	Member	Teacher
11.	Dr. P. M. Paradkar	Member	Teacher
12.	Dr. N.Y.Khandait	Member (ex-officio)	Principal

**ACADEMIC COUNCIL**

(As per UGC Guidelines for Autonomous Colleges, 2018)

Sr. No.	Name	Designation	Category
1.	Dr. N.Y.Khandait	Chairperson	Principal
2.	Dr. R.H. Nagarkar	Member	HOD (Commerce)
3.	Dr. A.B. Patle	Member	HOD (Accountancy & Statistics)
4.	Dr. Mrs. S.D Morey	Member	HOD (Economics)
4.	Dr Ms Ashwini Purohit	Member	HOD (Business Administration and Management)
5.	Prof. P.J. Yadao	Member	HOD (Information Technology)
6.	Prof. Mrs. S.S. Kathaley	Member	HOD (Languages)
7.	Prof. Ms. M.V. Purohit	Member	Faculty (Commerce)
8.	Prof. Sushma Gawande	Member	Faculty (Information Technology)
9.	Dr. Mrs. D.V. Chavan	Member	Faculty (Languages)
10.	Dr. Ms.Archana Dadhe	Member	Faculty (Management)
11.	Shri. Hemant Singhal	Member	Expert (Industry)
12.	Shri. Ranjit Dani	Member	Expert (Commerce)
13.	Shri. Ashutosh Dharmadhikari	Member	Expert (Law)
14.	Dr. A. G. Pawade	Member	Expert (Education)
15.	Dr. Anant Deshmukh	Member	University Nominee
16.	Dr. K. C. Deshmukh	Member	University Nominee
17.	Dr. Pramod Sharma	Member	University Nominee
18.	Dr. V.N. Thangan	Member/ Secretary	Faculty Member nominated by Principal

**BOARDS OF STUDIES**  
(As per UGC Guidelines for Autonomous Colleges, 2018)

<b>COMMERCE</b>			<b>ACCOUNTANCY &amp; STATISTICS</b>		
Sr. No.	Name	Designation	Sr. No.	Name	Designation
1	Dr. R. H. Nagarkar	Chairman	1	Dr. A. B. Patle	Chairman
2	Dr. Y. H. Kedar	Faculty	2	Dr. B. M. Chachane	Faculty
3	Dr. Mrs. R. T. Sahu	Faculty	3	Prof. Ms. M. V. Purohit	Faculty
4	Prof. Ms. N.Z. Hirani	Faculty	4	Dr. V. N. Thangan	Faculty
5	Prof. A. S. Jain	Faculty	5	Dr. M. R. Pande	Faculty
6	Prof. Ms. P.S. Shrivastava	Faculty	6	Dr. Dinesh Nichit Dean, Faculty of Commerce, SGAU, Amaravati	Subject Expert (Other University)
7	Dr. Vijay Kumar Bhangadiya Principal, SKLC, Amaravati	Subject Expert (Other University)	7	Dr. Jayant Kale SLRK Toshnival College, Akola	Subject Expert (Other University)
8	Dr. Prakash Tayade Shivaji Arts & Commerce College, Amaravati	Subject Expert (Other University)	8	Dr. Dilip Gotmare, Principal, PD College, Nagpur	Expert nominated by VC
9	Dr. S. R. Jichkar DNC, Nagpur	Expert nominated by VC	9	Shri. CA Julfesh Shah Chartered Accountant,	Expert (Industry)
10	Shri. Devesh Pendharkar Director, Vicco Labs, Nagpur	Expert (Industry)	10	Dr. CA Tejinder Singh Rawal Chartered Accountant	PG Alumnus
11	Shri. Raunak Shah	PG Alumnus			
<b>BUSINESS ADMINISTRATION &amp; MANAGEMENT</b>			<b>BUSINESS ECONOMICS</b>		
Sr. No.	Name	Designation	Sr. No.	Name	Designation
1.	Dr. Mrs. A. A. Purohit	Chairman	1.	Dr. S. D. Morey	Chairman
2.	Dr. Ms. A. Dadhe	Faculty	2.	Prof. Ms. R. J. Arora	Faculty
3.	Dr. Geeta Naidu	Faculty	3.	Dr. Ms. V.D. Nagdive	Faculty
4.	Dr. Anirudha Akarte	Faculty	4.	Dr. Afsar Sheikh	Faculty
5.	Prof. Kamlesh Thote	Faculty	5.	Dr. Mrs. S.S. Gadekar	Faculty
6.	Dr. Santosh Sadar DBM, SGAU Amaravati	Subject Expert (Other University)	6.	Dr. Anil Raut Shivaji Arts & Commerce College, Akola	Subject Expert (Other University)
7.	Dr. Pravin Deshmukh RD Deshmukh College, Badnera	Subject Expert (Other University)	7.	Dr. Prafulla Gudadhe Amolakchand College, Yeotmal	Subject Expert (Other University)
8.	Dr. Anant Deshmukh DBM, RTM, Nagpur University	Expert nominated by VC	8.	Dr. Aparna Samudra PGTD (Economics) RTM Nagpur University	Expert nominated by VC
9.	Shri. Shrikant Rikhe Sunil HiTech Ltd. Nagpur	Expert (Industry)	9.	Shri. Manish Bansal Nagpur Carbon (P)Ltd.	Expert (Industry)
10.	Ms. Vijaya Motwani	PG Alumnus	10.	Ms. Mahima Bhatnagar	PG Alumnus
<b>LANGUAGES</b>			<b>INFORMATION TECHNOLOGY</b>		
Sr. No.	Name	Designation	Sr. No.	Name	Designation
1.	Prof. Mrs. S. S. Kathaley	Chairman	1.	Prof. Pravin. J. Yadao	Chairman
2.	Dr. Mrs D. V. Chavan	Faculty	2.	Prof. Rahul Tiwari	Faculty
3.	Dr. Ms. P.S. Murarkar	Faculty	3.	Prof. Mrs. Sushma Gawande	Faculty
4.	Dr. Mrs N. H. Kalyani	Faculty	4.	Prof. Ms. Priti Rangari	Faculty
			5.	Prof. Ms. Prajakta Deshpande	Faculty
			6.	Prof. Haresh Naringe	Faculty
5.	Dr. V. R. Vishwarupe Amolakchand College, Yeotmal	Subject Expert (Other University)	7.	Dr. S. B. Kishore HOD, IT, SP College, Chandrapur	Subject Expert (Other University)
6.	Dr. T. D. Rai SKLC, Amaravati	Subject Expert (Other University)	8.	Dr. K. D. Kalaskar HOD, IT, Dr Ambedkar College, Chandrapur	Subject Expert (Other University)
7.	Dr. Sandhya Nair Principal, RS Mundle Dharampeth College, Nagpur	Expert nominated by VC	9.	Dr. UA Lanjewar VMV College, Nagpur	Expert nominated by VC

Shiksha Mandal, Wardha's  
**G. S. COLLEGE OF COMMERCE & ECONOMICS, NAGPUR**  
(Autonomous)  
(Affiliated to Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur)

**ACADEMIC REGULATIONS**  
GOVERNING THE EXAMINATION LEADING TO DEGREE OF  
**MASTER OF BUSINESS ADMINISTRATION**  
**[M.B.A.]**  
**[Revised from 2020-21]**

WHEREAS, Maharashtra University Act: 1994 came into force with effect from July 22, 1994, and the Maharashtra Public Universities Act: 2016 came into force from March 1, 2017;

AND

WHEREAS, the Sub-Section (1) of Section 89 of the aforesaid Maharashtra University Act: 1994 provided for and the Sub-Section (1) of Section 122 of the Maharashtra Public Universities Act: 2016 provides that a University Department or Institution, Affiliated College or Recognized Institution may apply to the University for grant of autonomous status. The Management Council on the recommendation of the Academic Council may confer the autonomous status;

AND

WHEREAS, the University Grants Commission (UGC), under its XII Plan has issued guidelines for conferring autonomous status to the colleges in the country subject to their fulfilling various eligibility conditions for improving quality of higher education and to initiate academic reforms;

AND

WHEREAS, the Rashtrasant Tukadoji Maharaj Nagpur University had earlier issued Direction No. 4 of 1999 regarding conferment of autonomous status for College/University Department/University Institution which stood repealed by Direction No. 3 of 2016 regarding **NORMS AND PROCEDURES FOR GRANT OF AUTONOMY TO UNIVERSITY DEPARTMENTS OR INSTITUTIONS, AFFILIATED COLLEGES AND RECOGNISED INSTITUTIONS;**

AND

WHEREAS, G. S. College of Commerce & Economics, Nagpur, permanently affiliated to the Rashtrasant Tukadoji Maharaj Nagpur University applied to the University for No Objection Certificate and for forwarding its application for Autonomy to the University Grants Commission (UGC);

AND

WHEREAS, the University Grants Commission (UGC) constituted an Expert Committee to visit G. S. College of Commerce & Economics, Nagpur for conferment of fresh autonomous status;

AND

WHEREAS, the University Grants Commission (UGC), on the basis of the report of its Expert Committee and on the recommendation of its Standing Committee, has conferred upon G. S. College of Commerce & Economics, Nagpur a fresh autonomous status vide its letter F. 22-1/2017 dt. 28-12-2017;

AND

WHEREAS, the Rashtrasant Tukadoji Maharaj Nagpur University has notified G. S. College of Commerce & Economics, Nagpur as a “FRESH AUTONOMOUS COLLEGE” vide its letter No. RTMNU / CDS/2018/325 dt. 3-4-2018 w.e.f. 2018-19;

AND

WHEREAS, G. S. College of Commerce & Economics, Nagpur duly constituted its Governing Body, Academic Council, Boards of Studies and other statutory committees as stipulated in the University Grants Commission (Conferment of Autonomous Status Upon Colleges and Measures for Maintenance of Standards in Autonomous Colleges) Regulations, 2018;

AND

WHEREAS, the Boards of Studies of G. S. College of Commerce & Economics, Nagpur redesigned its existing courses to be conducted under Autonomy as per the pattern prescribed by the University Grants Commission (UGC) in its various Guidelines from time to time;

AND

WHEREAS, the Boards of Studies of G. S. College of Commerce & Economics, Nagpur adopted the CHOICE BASED CREDIT SYSTEM (CBCS), and while designing the syllabus of M.B.A. (Master of Business Administration), also drafted the academic regulations, instructional and evaluation arrangements, methods and procedures for the above course in its meeting dt. 23-5-2018;

AND

WHEREAS, the Academic Council of G. S. College of Commerce & Economics, Nagpur in its meeting dt. 23-5-2018 approved the academic regulations, instructional and evaluation arrangements, methods and procedures for the course of M.B.A. (Master of Business Administration) as proposed by the Boards of Studies of G. S. College of Commerce & Economics, Nagpur;

AND

WHEREAS, the Governing Body of G. S. College of Commerce & Economics, Nagpur in its meeting dt. 23-5-2018 approved the academic regulations, instructional and evaluation arrangements, methods and procedures for the course of M.B.A. (Master of Business Administration) as proposed by the Boards of Studies and as approved by the Academic Council of G. S. College of Commerce & Economics, Nagpur;

AND

WHEREAS, the complete syllabus of M.B.A. (Master of Business Administration) and all the academic regulations, instructional and evaluation arrangements, methods and procedures for the course of M.B.A. (Master of Business Administration) as proposed by the Boards of Studies and as approved by the Academic Council and the Governing Body of G. S. College of Commerce & Economics, Nagpur, have been accepted by the Rashtrasant Tukadoji Maharaj Nagpur University;

AND

WHEREAS, the programme of M.B.A. (Master of Business Administration) under Autonomy Scheme was offered to all First Semester students of M.B.A. (Master of Business Administration) from the session 2018-19 as per the said academic regulations;

AND

WHEREAS, the original Academic Regulations of the programme of M.B.A. (Master of Business Administration) of 2018 were required to be subsequently revised to incorporate Grievance Redressal Mechanism, Programme and Course Codes, changes and modification in syllabi, internal assessment mechanism, moderation and revaluation of answer books etc. as approved by the Boards of Studies, Academic Council and the Governing Body from time to time, and also were required to be appended by the Programme and Course Outcomes as prescribed by the UGC circular No. F.No. 1-4/2018 (LOCF/QIP) dt.28-8-2019 and as prepared and approved by the Boards of Studies and also approved by the Academic Council in its meeting dt.21-8-2020.

AND

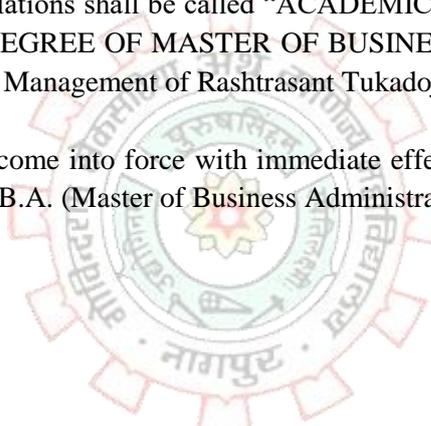
WHEREAS, the revised Academic Regulations of the programme of M.B.A. (Master of Business Administration) were subsequently approved by the Governing Body in its meeting dt. 28-8-2020.

NOW

THEREFORE, I, Principal of G. S. College of Commerce & Economics, Nagpur, on behalf of the Governing Body of G. S. College of Commerce & Economics, Nagpur, hereby release the following Academic Regulations. These Academic Regulations shall be called “ACADEMIC REGULATIONS GOVERNING THE EXAMINATION LEADING TO DEGREE OF MASTER OF BUSINESS ADMINISTRATION (REVISED)” under the Faculty of Commerce and Management of Rashtrasant Tukadoji Maharaj Nagpur University.

These Academic Regulations shall come into force with immediate effect and shall apply to all students to be admitted to the First Semester of M.B.A. (Master of Business Administration) from the session 2020-21.

Dr. N. Y. Khandait  
Principal



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**ACADEMIC REGULATIONS**  
GOVERNING THE EXAMINATION LEADING TO DEGREE OF  
**MASTER OF BUSINESS ADMINISTRATION**  
**[M.B.A.]**  
**[Revised from 2020-21]**

1. TITLE OF THE PROGRAMME: **MASTER OF BUSINESS ADMINISTRATION [M.B.A.]**
2. PROGRAMME CODE: GSN-PG-02-MB
3. DURATION OF THE PROGRAMME: A TWO YEAR/ FOUR SEMESTER FULL TIME PG DEGREE
4. PATTERN OF THE PROGRAMME: CHOICE BASED CREDIT SYSTEM (CBCS)
5. MEDIUM: ENGLISH
6. TIME SCHEDULE
  - The programme of M.B.A. shall be conducted in TWO Academic Years.
  - Each academic year is divided into TWO TERMS.
  - Term I shall have odd Semesters I & III, whereas Term II shall have even Semesters II & IV.
  - In each semester, courses are offered in 16-18 teaching weeks (minimum of 90 teaching days).
  - 4-6 weeks are to be utilized for conduct of examinations and evaluation purposes.
  - Each week shall have 40 working hours spread over 6 days a week, consisting of lectures, tutorials, practicals, assignments, seminars, project work, library work, co-curricular activities, field visits, counseling/guiding sessions, value addition courses, extra-curricular activities including Sports, NSS, NCC, Adult & Continuing Education and Extension activities etc.
  - The detailed Academic Calendar will be published in the College Prospectus every year.
7. ELIGIBILITY TO THE PROGRAMME
  - Subject to compliance with the provisions of the Government/ UGC/AICTE/ RTM University directions and of other ordinances in force from time to time, an applicant for admission to this programme shall have passed degree examination of the Rashtrasant Tukadoji Maharaj Nagpur University or any other recognized University equivalent thereto with 50% aggregate marks for Open Category and 45% marks aggregate for Backward Class Category candidates or as notified by the State Government (Competent Authority) from time to time. Provided that students admitted through the Common Management Aptitude Test (CMAT) conducted by the All India Council for Technical Education (AICTE) of the Common Entrance Test (CET) conducted by the Directorate of Technical Education, Government of Maharashtra or any other entrance examination conducted by a competent authority approved by the Directorate of Technical Education, Government of Maharashtra and fulfilling the eligibility conditions prescribed by the Rashtrasant Tukadoji Maharaj Nagpur University shall only be admitted to this course.

- Any student pursuing the regular programme of study leading to the Master's Degree in Business Management shall not be permitted to join any other programme in RTM Nagpur University or any other University simultaneously.
- The other eligibility conditions shall be as prescribed by the College/University/DTE from time to time through the related Directions/Rules.

## 8. ADMISSIONS

- All admissions to this programme will be strictly on merit basis as per the policies and procedures laid down by the College/UGC/AICTE/DTE/Rashtrasant Tukadoji Maharaj Nagpur University from time to time.
- Being a Linguistic Minority Institution the college reserves 50% seats (for grant-in-aid programmes) and 51% seats (for no-grant programmes) for those students who belong to the Hindi speaking communities as listed in the Eighth Schedule for Languages in the Constitution of India subject to the condition that these students are domiciled in Maharashtra State. Students will also have to submit an affidavit to this effect on a Rs. 100/- stamp paper at the time of admission.
- Since the M.B.A. programme is conducted on the no-grant basis, 51% of seats are reserved for the Hindi Linguistic Minority students.
- All admissions to the M.B.A. programme, including those of students belonging to Hindi Linguistic Minority communities domiciled in the Maharashtra state shall be conducted through the DTE's Centralized Admission Process (CAP).
- Spot admissions shall be conducted at the college level only if vacancies remain even after all CAP rounds and students with valid score in CET or any accredited Entrance Test shall be admitted on merit against such vacancies, if any, as per the schedules and procedures laid down by the DTE/University/College.
- Rules regarding admission procedure/policy etc. shall be notified by the college from time to time through Directions, if necessary.

## 9. ATTENDANCE CRITERIA

- It is mandatory for all students to have minimum 75% attendance in order to be eligible to appear in a Semester End Examination. Students with below 75% attendance in any given semester shall not be allowed to fill the examination form or appear in the examination.
- Principal may condone the attendance up to maximum 10% to meet the minimum attendance criterion of 75% only in exceptional cases viz. medical emergencies, deputation of students by the college in official programs/activities like NCC/NSS camps, University level Sports or Extra-curricular activities or any other University/College sponsored activities where he is convinced that meeting the minimum attendance mark was beyond the control of the student and subject to the condition that the student will make up for attendance in subsequent semester. However, such students will not be eligible for any marks for attendance.
- The facility of relaxation of attendance up to 65% as above shall be available to students on only TWO occasions i.e. for any two semesters during the entire course of the programme.
- Rules regarding attendance shall be notified by the college from time to time through Directions, if necessary.

## 10. FEES FOR THE PROGRAMME

- The Tuition Fees and other fees for the programme of M.B.A. shall be as prescribed by the Fee Regulation Committee of the DTE and the College from time to time.
- The Examination Fees shall be as prescribed by the college/University from time to time.

## 11. STRUCTURE OF THE PROGRAMME/COURSE

- The M.B.A. syllabus is designed by the college's Boards of Studies and approved by the college's Academic Council as per the UGC Guidelines on CBCS (Choice Based Credit System).
- CBCS provides to students a cafeteria approach where students can take courses of their own choice, learn at their own pace, undergo additional courses and acquire more than required credits, and adopt an interdisciplinary approach to learning.  
Students thus get to study the courses which are both mandatory and optional as following:
  - A. Core Courses (Compulsory)
  - B. Skill/Foundation Courses (Compulsory/Elective)
  - C. Core Group Electives
  - D. Complimentary Group Electives
  - E. Generic Electives
- The college will offer Electives only if minimum 10 students opt for the same.
- In addition to the above, the students can also earn extra credits through Value-addition Courses and UGC's 'Swayam' /Massive Online Open Courses (MOOC).
- The details of the Programme Outcomes/Course Outcomes, Courses and Course/Subject-wise allocation of teaching hours are given in **Appendix-I, II, & III** respectively.

## 12. SUMMER INTERNSHIP PROGRAMME

- In addition to the regular courses, students of MBA will also have to undergo a mandatory Summer Internship Program after Semester II examination. At the end of Second Semester, all students will have to undergo summer training of 8 to 10 weeks with an industrial, business or service organization by taking a project study.
- The condition of successfully completing the program shall not be deemed to have been satisfied unless a student undergoes summer training under the supervision of the Guide/Department in organizations as approved by the Director/Principal/ Head/Faculty from time to time.
- The Director/ Principal/ Head / Faculty of the Department/ College may allocate the sector/ industry/ company specific project to the individual student. Each student will be required to submit a project report to the Department/ College for the work undertaken during this period within three weeks of commencement of the Third Semester for the purpose of evaluation in the Third Semester.

## 13. PROJECT WORK ON SPECIALIZATION

- Project work will be compulsory for each student appearing at the semester-IV (MBA) Examination.
- For Project work a batch of Maximum TWENTY students per guide /supervisor will be allotted by the College. The Guide/Supervisor shall act as an internal examiner for Project Examination.
- The guide or supervisor shall be appointed by the college and he should be teaching to MBA Programme with minimum qualifications as prescribed by AICTE for Assistant Professor.
- The External examiner shall be appointed by the college from the list of full time approved teaching faculty of the MBA programme from other colleges in the University.
- Each such External Examiner shall examine a maximum of TWENTY students in the academic year.
- ONE copy of Project work ( in printed form) shall be submitted to the College through the supervisor of candidate and Principal/ Director / Head of the Institute/ Department, by 31st March of academic year and one copy will be retained by the College/Department for internal evaluation purpose.  
**A Candidate shall submit along with his project work, a certificate from Supervisor stating that**
  - ✓ The candidate has satisfactorily completed the Project work for not less than one session; and
  - ✓ That the Project work is the result of the candidate's own work and is of sufficiently high standard to warrant its presentation for examination.

- Candidate shall submit his declaration that the Project is the result of his own research work and the same has not been previously submitted to any examination of University or any other University. The Project shall be liable to be rejected and /or cancelled if found otherwise.
- The Project work shall be evaluated through seminar and Open Defence and Viva-voce at the College/ Department by Internal and External examiners appointed by the College before Semester-IV Examination.

#### 14. PATTERN OF ASSESSMENT / EXAMINATIONS

- Each Subject/Paper shall be that of 100 Marks.
- There will be an Internal Assessment of 20 Marks as detailed in Point No. 15 below.
- There will be an External Assessment of 80 marks through Semester End Examination.
- For consideration of passing marks for all subjects, the criterion would be minimum **50%** marks (combined total of both Internal and Semester End marks) for each subject.
- Students will also have to do SIP (Summer Internship Programme) after the Second Semester and submit a Project Report during the Third Semester.
- Students will have to submit a Project on any specialization during Semester IV.
- In addition to academics, students shall also be assessed for their participation and performance in co- & extra-curricular activities as well as their participation and performance in Value-addition courses and given separate credits and will be considered for overall grading as illustrated in Point No. 27.

#### 15. INTERNAL ASSESSMENT

Internal Assessment for all subjects shall be done as per the following scheme:

1.	2 Unit Tests of 20 marks each	2*3= 6	16-20: 03 13-15: 02 10-12: 01 < 10:NIL	Students will be given opportunity to appear for tests in a special schedule only in case of medical exigencies or if they have been detained by the college for any of its official programmes like NSS, NCC, Sports, ECA participation etc. on production of stipulated documents
2.	2 Home assignments of 20 marks each	2*3=6	16-20: 03 13-15: 02 10-12: 01 < 10:NIL	Students will submit 2 Home assignments on the topics/themes as prescribed by the subject teacher as per the schedule given by the college/department.
3.	Performance in Prelims (Out of 80)	04	70-80:04 60-69:03 55-59:02 50-54:01 <50: NIL	All students will mandatorily appear in the Preliminary/Test Examination before the Semester End Examination.
4.	Attendance	04	>90%: 4; <90-85%: 3; < 85-80%: 2; < 80-75%: 1; <75%: Nil.	Principal to condone attendance up to maximum 10% to meet the minimum attendance criterion of 75% only in exceptional cases where he is convinced that meeting the minimum attendance mark was beyond the control of the student and subject to the condition that the student will make up for attendance in subsequent semester. However, such students will not be eligible for any marks for attendance. Students, with more than 75% attendance but losing some days because of participation in official programmes like NSS, NCC, Sports, ECA etc. will be given proportionate marks.

## 16. EXTERNAL/SEMESTER END ASSESSMENT

- There will be a Semester End Examination at the end of each of all FOUR semesters.
- The Semester End Examination will be conducted by the college.
- The examination shall be held at the college premises on such dates as will be notified by the college.

## 17. PATTERN OF SEMESTER END EXAMINATION

- Each paper of Semester End Examination for all semesters will be that of 80 marks each.
- The questions would be divided into Long Answer Questions (LAQ's) and Short Answer Questions (SAQ's).
- All questions shall be compulsory with internal choices within the questions.
- The duration of end semester examination shall be of 3 hours.
- The Pattern of Question Papers for both theory and numerical subjects is given in **Appendix-IV**

## 18. CLASSIFICATION OF PROJECT MARKS

Project work will be evaluated as per the following classification of marks:

Particulars	Marks
Project Report Evaluation	50
Assessment by External Expert	30
Assessment by Internal Expert	20
TOTAL	100

## 19. SCHEME FOR EVALUATION

- The answer books of all Semester End examinations will be assessed by a panel of examiners constituted by the college. The panel will comprise both internal and external faculty.
- The moderation of answer books [all distinction grade (>75%), all first division answer-books missing distinction with 5% margin (< 75%-70%), all second division answer-books missing first division with 5% margin (< 60%-55%), and those failed with 5% margin (<50%-45%)] will be done by a panel of external examiners only.
- Only in the event of there being a variation of 5% or more marks between the marks given by the examiner and the moderator, the marks originally given by the examiner shall be changed and the marks given by the moderator, whether increased or decreased, shall be final.

## 20. GRACE MARKS

- Students will be entitled to Grace Marks to the tune of maximum 10 marks for entire duration of the M.B.A. programme in case he fails in any subject or maximum 3 subjects by a margin of up to 5 marks even after moderation/revaluation and he shall be promoted/declared pass with grace. This facility will be available to students only 3 times during the entire course of their studies for maximum 3 subjects during the entire duration of the course.
- If a student gets grace marks for 3 subjects in any semester he shall not be eligible for this facility in other semesters. However, if he gets grace marks for ONE subject in a semester, he can avail the facility for TWO subjects in other semester/s provided he does not exceed the limit of 10 marks.
- The examinee passing with grace marks as above shall not be eligible to be placed in the merit list and also shall not be eligible for any medals, prizes or any other awards pertaining to that examination.
- The examinee shall be eligible for maximum 3 grace marks if his score in a paper/subject falls short by not more than 3 marks for getting distinction in a paper/subject even after moderation or revaluation

provided he has not availed the benefit of grace marks earlier for either passing any subject. Such grace marks can be awarded in maximum TWO papers/subjects during the entire course of studies.

- However, such grace marks shall not be considered for the purpose of ranking or awards. Ranking or awards shall be finalized only on the basis of actual marks (i.e. without grace marks).

## 21. CREDIT SYSTEM OF EVALUATION

- The M.B.A. programme will consist of 26 courses/papers and 2 projects on SIP (Summer Internship Project work) and on a Specialized Group respectively equivalent to 2 (two) courses. Thus there will be 28 courses/papers.
- Each paper will have 4 credit points.
- Each Credit is equivalent to ONE teaching hour.
- In all thus there shall be 112 credits.
- In addition, students can earn additional 4 credits for participation and performance in Value-addition courses (2 credits) as well as his participation and performance in co- & extra-curricular activities (2 credits).
- Students can also earn additional 4 credits by successfully completing UGC's on-line 'Swayam'/MOOC Course.
- The final grade would be inclusive of these additional credits of Value-addition courses (VAC), co- & extra-curricular activities (ECA) and the 'Swayam'/MOOC Course.

## 22. CREDITS AND GRADES

In the Credit and Grade Point System, assessment of individual Subjects in the concerned examinations will be on the basis of marks only, but the marks shall later be converted into Grades by a mechanism wherein the overall performance of learners can be reflected after considering the Credit Points for any given course and the overall evaluation shall be designated in terms of Grade.

**CREDIT:** Each Course/subject/paper has been given separate credits. A credit is a unit by which the course work is measured. It determines the number of hours of instructions required per week. One credit is equivalent to one hour of teaching (lecture or tutorial) or two hours of practical work/field work per week.

Each semester, thus, has a definite number of credits depending on the number of courses/subjects/papers and the credits given to them.

**GRADE POINT:** Grade Point is a numerical weight allotted to each letter grade on a 10 point scale as adopted by the college as under:

Sr. No.	Marks	Description	Grade Letter	Grade Points/CGPA
1	85 & above	Outstanding	O	10
2	75-84	Excellent	A+	09
3	65-74	Good	A	08
4	60-64	Above Average	B+	07
5	55-59	Average	B	06
6	50-54	Pass	P	05
7	49 and below	Fail	F	00
8		Absent	Ab	0

**CREDIT POINT:** Credit Point is the product of grade point and number of credits for a course.

### 23. CALCULATION OF SGPA

**SGPA (Semester Grade Point Average):** The performance of a student in each course/subject/paper in each semester is measured through SGPA which is a ratio of total credit points secured by a student in various courses in the semester and total course credits taken during the semester.

SGPA shall be calculated for each semester as per the formula of SGPA (Si):  $\sum (C_i \times G_i) / \sum C_i$

[ $C_i$ = no. of credits for the  $i$  th course and  $G_i$  is the grade point scored by student in the  $i$  th course.]

#### Illustration of SGPA

Course/Subject	Credit	Marks	Grade Letter	Grade Points	Credit Points
1	4	87	O	10	4*10=40
2	4	78	A+	9	4*9=36
3	4	68	A	8	4*8=32
4	4	62	B+	7	4*7=28
5	4	54	B	6	4*6=24
6	4	50	P	6	4*6=24
7	4	74	A	8	4*8=32
	28				216
SGPA	$216/28 = 7.7$				

### 24. ADDITIONAL CREDITS

In addition to the regular courses and credits thereof, the college also offers to its students under CBCS pattern an opportunity to earn extra credits and an improved grade through Value-addition Courses (VAC) and Extra-curricular Activity (ECA). VAC and ECA have been given 2 credits (50 marks) each i.e. together they have 4 credits (100 marks).

**E.g.:** Suppose a student scores 25 marks in ECA and 40 marks in VAC, his total would be 65 marks. His Grade letter would be A with 8 grade points.

Thus, his Credit Points would be 32 [4 (credits)  $\times$  8 (grade points for grade letter A)].

Suppose a student only opts for ECA and scores 25 marks out of 50 then his marks would be converted to 50 (out of 100) and his Grade letter would be C with 5 grade points.

Thus his Credit Points would be 10 [2 (credits)  $\times$  5 (grade points for grade letter C)]

Similarly, if a student successfully completes a MOOC under the UGC's 'Swayam' scheme, and scores 60 marks, his Grade letter would be B+ with 7 grade points.

Thus, his Credit Points would be 28 [4(credits)  $\times$  7 (grade points for grade letter B+)].

These Credit Points shall be added to the Cumulative Grade Score of all FOUR Semesters and considered while calculating the Grade as explained in the illustration later.

### 25. CREDIT SCHEME FOR VAC ( VALUE-ADDITION COURSES)

TIE-UP/ACCREDITED COURSES (Conducted in College only) (MAX TWO COURSES IN UG & PG RESPECTIVELY)	SCORE (ONLY AFTER SUCCESSFUL COMPLETION)	COURSES DESIGNED AND CONDUCTED BY COLLEGE (MAX THREE COURSES)	SCORE (For A, B, C GRADES)
Bajaj Finserv's CPBFI	50	English Proficiency Course	20/15/10
ICAI's CAT	50	Certificate in Business Communication	20/15/10
CA-F/IPCC	25/50	Hindi Communication Skills	20/15/10
CA-F/Executive	25/50	Basic Computer Skills	20/15/10
Cambridge English's BEC (2 Levels)	25/50	GS-SUN INTERNSHIPS (ONLY AFTER SUCCESSFUL COMPLETION)	50
TCS' BPS	25	FOR UG & PG Competitive Examinations Training	20 (COMPLETED) 30 (QUALIFIED)

NSE's NCFM	25	FOR PG ONLY NET/SET Guidance Programme	20 (COMPLETED) 30 (QUALIFIED)
NISM COURSES (Each)	25		
Tally Education's TALLY	25		
Any other		Any other	
NB: Students can claim maximum 50 marks (2Credits) for any 2 Courses (from Tie-up pool) and 3 courses from (college pool) over a period of 3 (UG) or 2 (PG) years respectively. They can also opt for a combination of both pools for maximum 3 courses. Credits will be added in FINAL SEMESTER Grade Sheet.			

## 26. CREDIT SCHEME FOR ECA (Extra- & Co-curricular Activities)

ACTIVITY/ LEVEL (Only Official Events )	NCC	NSS	Swachha Bharat Internship	ACEE	SPORTS	CULTURAL	CO-CURRICULAR
	ANY ONE OF THE ABOVE (2 Credits)				ANY TWO OR ALL THREE OF THE ABOVE (2 Credits)		
College	10	10	15 day Summer Internship in city/adopted village = 50 Marks = (2 Credits)	10 + 10 (Project)	10	10	10
Inter-College				10	10	10	10
University	10	10		10	10	10	10
State/Zone	10	10		10	(5 for Selection/Participation + 5/3/2 for First, Second & Third Positions)		
National	20	20	10	20	20	20	20
NB: 10 Marks for the 'BEST' Cadet/Volunteer/Student Category and 5 Marks for the 'BEST' Unit Category to be added to total marks earned by a student in the above activities during the course of his entire UG or PG studies subject to the total score not exceeding 50 marks)					(10 for Selection/Participation + 10/5/3 for First, Second & Third Positions)		
Inter - nationa l	25 (10 for Selection/Participation + 15/10/5 for First, Second & Third Positions) to be added to the total marks earned by a student in any 3 of the above activities during the course of his entire UG or PG studies subject to the total score not exceeding 50 marks.						
Total	50	50	50	50	50	50	50
NB:	Students can claim maximum 50 marks (2 Credits) for any 3 activities over a period of 3 (UG) or 2 (PG) years. Credits will be added in FINAL SEMESTER Grade Sheet.						

## 27. CALCULATION OF CGPA

**CGPA (Cumulative Grade Point Average):** It is a measure of overall cumulative performance of a student over all semesters. The CGPA is a ratio of total credit points secured by a student in all semesters and the sum of the total credits of all courses in all the semesters.

CGPA shall be calculated for the entire programme on the basis of SGPA of all semesters and the additional credits for ECA & VAC to be added in IV<sup>th</sup> Semester with the following formula:

$CGPA = \frac{\sum (C_i \times S_i)}{\sum C_i}$  [S<sub>i</sub>= SGPA for the i<sup>th</sup> semester and C<sub>i</sub> is the total no. of credits in that semester.]

### Illustration of CGPA

	SEM I	SEM II	SEM III	SEM IV	Total Credits	ECA/VAC	Swayam/ MOOC
Credits	28	28	28	28	112	4	4
SGPA	8	7.6	7.8	8.2		8	7(GP)
CGPA	28 x	28 x 7.6 =	28 x	28 x 8.2=230		4*8	4*7

	7.7= 215.6	212.8	7.8=218. 4				
	215.6	212.8	218.4	229.6	876.4	32	28
	876.4/112=7.8		876.4 + 32 (ECA/VAC)=908.4; 908.4/112=8.1			908.4+28 =936.4/112=8.4	
	CGPA (Without ECA/VAC) = 7.8		CGPA (With ECA/VAC) = 8.1			CGPA (With ECA/VAC/ MOOC) = 8.4	

## 28. FINAL AWARD OF DIVISION

After the award of final Grade on the basis of CGPA, the students will be declared as passed with the following Divisions:

CGPA	Grade	Division
9.0-10	O	Outstanding
8.0 - 8.9	A+	Distinction
7.0- 7.9	A	First
6.0 – 6.9	B+	Second
5.0- 5.9	B	Pass
00 – 4.9	F	Fail

While calculating the Cumulative Grade score, the value of Grade Point shall be considered Zero (00) in case of students who failed in the concerned course/s i.e. obtained the marks below **50**. After calculating the SGPA for an individual semester and the CGPA for entire programme, the value can be matched with the grade in the Grade Point table as per the Six (06) Points Grading System and expressed as a single designated GRADE such as O, A+, A, B+, B, F (Fail).

## 29. DECLARATION OF RESULT

- The results of all semester end examinations will be declared within 45 days after the conclusion of examination and will be notified on the college notice boards and website.
- The result of successful candidates at the end of Fourth Semester shall be classified on the basis of aggregate marks obtained in all the FOUR semesters.
- An unsuccessful examinee at a semester end examination shall be eligible for re-examination on payment of a fresh Examination Fee prescribed by the college and will appear for re-examination in the next Examination Schedule of the said semester examination either in Summer or Winter.
- The result of the candidates who have passed the Semester-IV examination but not passed the lower semester examinations shall be declared as NCL (not completed lower semester examinations). Such candidates shall be eligible for the Degree only after successful completion of all the lower semester examinations.
- Only those candidates who pass all the semester examinations in the First Attempt will be eligible for ranks/awards etc. to be announced by the college.

## 30. ATKT RULES

Unsuccessful students shall be '**Allowed To Keep Term**' in accordance with the following rules:

Admission to Semester	Candidate should have filled the examination form	Candidate should have passed at least 50% of subjects of the following examinations
Semester II	Of Semester I	
Semester III	Of Semester II	50% of all Semester I & II subjects taken together ; i.e. 7 subjects
Semester IV	Of Semester III	50% of all Semester I, II & III subjects taken together ; i.e. 11 subjects

**Note:** For consideration of passing marks for all subjects, the criterion would be minimum 50% marks (combined total of both internal and semester end marks) for each subject/paper in each semester.

### 31. REVALUATION

- Students can apply for revaluation of their answer-books after paying the prescribed fees and following due procedure.
- Revaluation of answer-books shall be done by a panel of external experts.
- If there is a variation of more than 5% to 10 % of marks between the original marks and the marks after reassessment the marks after reassessment (R1) shall be granted.
- In case there is a variation of more than 10% to 20% of marks between the original marks and the marks after the reassessment (R1) the paper shall be subjected to another reassessment (R2).
- In case there is a variation of more than 10% to 20% of marks between the marks after the first reassessment (R1) and marks after the second reassessment (R2) the paper shall be subjected to third reassessment (R3).
- Marks awarded after the third reassessment (R3), whether increased or decreased, shall be taken as final marks.

### 32. MAXIMUM ATTEMPTS

A candidate who fails in any of the semester examinations may be permitted to take the examination again at subsequent appearance as per the syllabus and scheme of examination in vogue at the time the candidate took the examination for the first time. This facility shall be limited to the following two years i.e. 4 more attempts.

### 33. REJECTION OF RESULT

- The candidate shall have an option of being NOT DECLARED SUCCESSFUL in any of the semester end examinations if he/she fails to secure minimum 60% marks in aggregate or a corresponding Grade in that semester. This option can be opted only through prescribed format forming a part of Examination Application Form for semester end examination. It shall be applicable only to the external/semester end examination and not to the marks awarded in Internal Assessment which shall not be altered in any case. Once the candidate opts for the Rejection of Result Scheme, his option shall be irrevocable.
- The candidate who fails in one or more subjects of a semester may be permitted to reject the result of the whole examination of that semester. Rejection of result subject-wise shall not be permitted. A candidate who rejects the result shall appear in examination of that semester in the subsequent examination.
- Rejection shall be exercised only once in each semester and the rejection once exercised cannot be revoked.
- Application for rejection along with payment of prescribed fee shall be submitted to the college's Controller of Examination along with the original statement of marks within 30 days from the date of declaration of result.
- A candidate who rejects the result of a given semester will not be eligible for admission to the next semester.
- A candidate who has exercised the rejection option will be eligible for grade/division only and not considered for any ranking.

### 34. IMPROVEMENT OF RESULT

- A candidate who has passed in all the papers of a semester may be permitted to improve the result by reappearing for the whole examination of that semester.
- The reappearance shall be permitted only once in each semester.
- The reappearance for the examination of any semester shall be permitted during the subsequent examination of that semester.
- Application for reappearance along with payment of prescribed fees shall be submitted to the college along with the original statement of marks within 30 days from the declaration of result.
- If a candidate passes in all subjects in the reappearance, higher of the two aggregate marks secured by the candidate shall be awarded to the candidate for that semester. In case the candidate fails in reappearance, he shall retain his first appearance result.
- A candidate who appears for improvement of result shall be eligible for grade/division but not for ranking.
- Internal assessment marks shall remain the same and they are not included in the improvement of result scheme.

### 35. AWARD OF MARK SHEET/S

- All Mark Sheets for all semesters shall be awarded by the college at the end of each semester.
- Each Semester End Mark Sheet shall reflect both the actual marks and the Credits of each subject along with the Grade Letter designated for the marks obtained and SGPA.
- The Mark Sheet shall specifically mark all the pass/exempted/pass with grace and fail subjects.
- The Final Semester Mark Sheet shall include Credits / Credit Points for Internship as well as additional Credits / Credit Points for ECA and VAC and Swayam/MOOC Courses.
- The Final Semester Mark Sheet shall include total marks, CGPA and final designated GRADE such as O, A+, A, B+, B, F (Fail).

### 36. AWARD OF DEGREE

- Students shall receive Degree from the RTM Nagpur University on payment of the prescribed fee.
- The Degree shall be issued at the end of successful completion of the programme i.e. after passing all semester end examinations. It shall be signed by the Hon'ble Vice-Chancellor and shall have the college's name on it.

### 37. GRIEVANCE REDRESSAL MECHANISM

- There shall be a Grievance Redressal Committee for all grievances related to examinations and assessment.
- The Committee shall be headed by the Controller of Examinations and shall have as members all HOD's/Programme Coordinators.
- In case of any dispute, the Chief Controller, Examinations/Principal shall decide the matter and his decision shall be final.

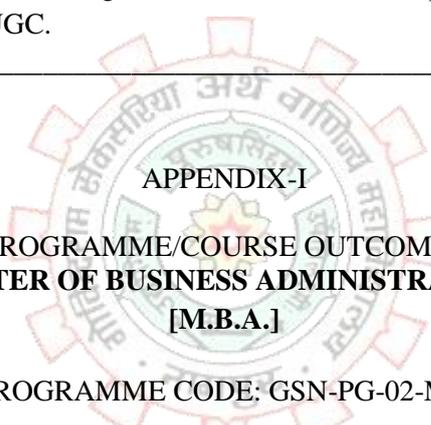
### 38. ABSORPTION SCHEME

- Only fresh candidates will be eligible for admission to this programme.
- Other students already enrolled in M.B.A. course of RTM Nagpur University or any other University can also join this programme from Semester III stage subject to the conditions of medium and vacancies provided they have studied and passed in their previous semesters of M.B.A. programme in RTM Nagpur University or any other university with the same subjects as prescribed in this programme. Alternatively, such students will have to take examination in those subjects which they

have not studied in earlier semesters in RTM Nagpur University or any other university earlier and their final result in this programme will be declared only after they clear these subject/s in maximum four attempts in four consecutive examinations.

### 39. REVISION OF COURSES

- As per the UGC guidelines on Adoption of Choice Based Credit System, the college is offering a number of courses as per the following classification:
  - a. Core Courses (Compulsory)
  - b. Skill/Foundation Courses (Compulsory/Elective)
  - c. Core Group Electives
  - d. Complimentary Group Electives
  - e. Generic Electives
- The above courses as listed in **Appendix-II** have been designed by the college's Boards of Studies and approved by the college's Academic Council and Governing Body.
- Further, existing courses will be modified or the new courses would be introduced as per the requirements of students and other stakeholders from time to time.
- All the courses designed by the college are deemed to have the approval of RTM Nagpur University, State Government and the UGC.


  
**APPENDIX-I**  
**PROGRAMME/COURSE OUTCOMES**  
**MASTER OF BUSINESS ADMINISTRATION**  
**[M.B.A.]**

[PROGRAMME CODE: GSN-PG-02-MB]

<b>MASTER OF BUSINESS ADMINISTRATION [M.B.A.]</b>	
<b>A.</b>	<b>PROGRAMME OUTCOMES</b>
	After completing two years of M.B.A. programme, students are expected to
PO-1	Acquire requisite knowledge, skills and attitude to provide effective leadership in global environment
PO-2	Be able to gain basic knowledge for designing business solutions for problems across the various functional domains of management across various sectors.
PO-3	Become competent management professionals with strong ethical values capable of assuming important managerial positions in various sectors.
PO-4	Develop entrepreneurial approach and requisite skill sets.
PO-5	Be able to use and apply their knowledge and contribute to the growth and development of the society through their research acumen and entrepreneurial skills.
PO-6	Be able to acquaint themselves with the relevant interpersonal skills, communication skills with a higher empathy quotient and develop an appropriate aptitude in becoming job ready for the industry.
PO-7	Be able to adapt skills and talent to develop solutions that are out of the box for challenging situations and facilitate their decision making process by applying various analytical, logical and synthetic modes of reasoning.

PO-8	Have a solid foundation to build a larger corpus of knowledge through higher studies and research not only in the field of Management but also in other areas owing to the inter-disciplinary approach and study of domain specific Electives.	
PO-9	Get empowered to demonstrate the ability to innovate and execute the most challenging tasks in trying circumstances.	
<b>B.</b>	<b>PROGRAMME-SPECIFIC OUTCOMES</b>	
	After completing two years of MBA programme, students would	
PSO-1	Be able to develop and understand Principles of management including Human resources, marketing and finance and management skills and utilize communication skills to bridge diverse perspectives, cultures, and disciplines in taking decisions for problems of business management.	
PSO-2	Be able to demonstrate critical and analytical thinking skills by evaluating and synthesizing information across all functional areas of business through live field research projects and case studies through subjects like Research methodology and quantitative techniques.	
PSO-3	Be able to cultivate the art of being creative, innovative, and develop entrepreneurial solutions to business problems with subjects like Entrepreneurship development.	
PSO-4	Be able to demonstrate an ability to act as a global citizen through community engagement, incorporating financial, social, and environmental context in organizational and business decisions with subjects like Strategic Management and International trade and Business Management.	
PSO-5	Be able to apply knowledge of all functional areas of business using integrated problem-solving skills and strategic analysis and be able to accurately assess the feasibility of business propositions and develop an integrated plan for a business using Project Management techniques.	
PSO-6	Be able to apply responsible business practices and ethical principles in analyzing business problems and understand corporate governance and Business Ethics for making informed decisions through case studies, research, and coursework.	
PSO-7	Be able to demonstrate abilities in relationship building, teamwork, and application of MBA subject matter evaluated by self-reflection, assessment, and projects.	
PSO-8	Be able to practise ethical, mature, and professional values in their behaviour in all decisions and contexts through peer- and self-assessments and observation.	
PSO-9	Be able to understand Technical/Digital Literacy by developing and integrating technical, digital, and media literacy through applications of current and emerging technologies.	
PSO-10	Be able to integrate and develop quantitative and qualitative research processes and methods by defining, analyzing, and solving business problems through cases and research projects.	
<b>C.</b>	<b>COURSE OUTCOMES</b>	
	<b>Course</b>	<b>Outcomes</b>
<b>1.</b>	<b>Evolution of Business Management</b>	Students will be able to understand the concepts related to Business and demonstrate the Roles, Skills and Functions of Management.
<b>2.</b>	<b>Fundamentals of Human Resource Management</b>	Students would be able to build understanding about the fundamentals of managing Human Resources in an organization. Also, they will be able to understand various functions that HR performs for employees welfare in order to maximize productivity.
<b>3.</b>	<b>Fundamentals of Financial Accounting</b>	Students will be able to understand the concepts of financial accounting and its procedure. They will also learn how the accounts are maintained by the various business organizations.
<b>4.</b>	<b>Fundamentals of Marketing Management</b>	Students will be able to identify and explain factors which influence consumer buying behaviour and use appropriate research approaches including sampling, data collection and questionnaire design for specific marketing situations.
<b>5.</b>	<b>Economics for</b>	Students would be familiarized with the economic framework for

	<b>Managers</b>	managerial decision making and they would be introduced to the application of economic principles through the use of various managerial attributes and perspectives.
6.	<b>Business Communication &amp; Information Systems</b>	Students will be able to learn effective business writing, effective business communications; research approaches and information collection; effective interpersonal communications; skills that maximize team effectiveness and students will be able to define information systems.
7.	<b>Corporate Image Building</b>	Students will be able to build a corporate identity of a company to make it distinctive and better able to clearly differentiate itself from competitors. The concept of a corporate identity must be well planned and strategically implemented.
8.	<b>Financial Planning and Wealth management</b>	Student will get ways and means to understand the intricacies of financial planning and help manage financial investments and wealth management through research tools and planning.
9.	<b>Business Valuation</b>	Students will be able to understand the difference between equity value and enterprise value. They will understand the drivers of equity multiples and value a business using equity multiples. Calculate and analyses valuation multiples.
10.	<b>Economic Environment of Business</b>	Student will be able to discuss the supply and demand theory and its impact on particular business model, explain the effects of government policy on the economic environment, outline how an entity operates in a business environment, describe how financial information is utilized in business and explain the legal framework that regulates the insurance industry.
11.	<b>Cost &amp; Management Accounting</b>	Students will be able to understand the concepts of cost and management accounting. They also learn the accounting procedure of cost and management account.
12.	<b>Entrepreneurship Development</b>	Students will be able to learn oral and visual presentation skills and establish a foundation of confidence in the skills necessary to cause others to act. Entrepreneurship and Innovation minors will be able to find problems worth solving. These students become Job Providers instead of Job seekers.
13.	<b>Quantitative Techniques for Business</b>	Students will learn quantitative skills that are required to make business decisions. These skills involve using statistics, forecasting and estimation techniques. Students will be able to formulate and apply mathematical models in business decision-making scenarios.
14.	<b>Business Research Methods &amp; Application</b>	Students will be familiarized with basic of research and the research process. Students would have developed understanding on various kinds of research, objectives of doing research, research process, research designs and sampling. It will enable students /participants in conducting research work and formulating research synopsis and final report with interpretation.
15.	<b>Regulatory Aspect of Banking &amp; Finance</b>	Students will be able to understand the Indian Banking System, role of Reserve Bank of India, understand different types of bank accounts, KYC and Anti-money laundering measures and calculation of interest and annuities.
16.	<b>Environment</b>	Students will be able to learn the methods from ecological and physical

	<b>Management &amp; Legislation</b>	sciences and their application in environmental problem solving. Appreciate the ethical, cross-cultural, and historical context of environmental issues.
17.	<b>Project Management</b>	Students can manage the scope, cost, timing, and quality of the project, at all times focused on project success as defined by project stakeholders. Also they can identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders
18.	<b>Agri-Business Management</b>	Students will demonstrate the ability to communicate effectively by analysing the current events and issues that are occurring in agriculture and how they affect the future of agriculture. They will also be able to understand the policies and programs chalked out by government from time to time in order to develop this sector.
19.	<b>International Business Management</b>	Students will be able to conduct an environmental scan to evaluate impact of world issues on an organization's international business opportunities. Conduct, evaluate and present market research to support an organization's international business decision-making. Manage preparation of documents and application of procedures to support the movement of products and services in the organization's global supply chain. Evaluate the impact of statutory and regulatory compliance on an organization's integrative trade initiatives
20.	<b>Advanced Strategic Management</b>	Students will be able to learn various perspectives and concepts in the field of Strategic Management and develop skills for applying these concepts to the solution of business problems.
21.	<b>Summer Internship Project/ Report writing &amp; Assessment</b>	Students will develop awareness, understanding and capacity in the specific roles and responsibilities of a business and industry in their subject specializations and, as far as possible, to effectively participate in these roles and responsibilities.
22.	<b>Sales and Distribution Management</b>	Students will be able to know the building blocks of a winning sales force, and enduring in the new environment. Frameworks to diagnose, and address sales issues in the new environment. The changing buyer and role of the salesperson and digital channels. How new sales roles impact sales force structure, size and deployment and channel partner decisions.
23.	<b>Integrated Marketing Communication &amp; Brand Management</b>	Student will be able to identify brand equity, branding and communication strategies require to adopt during the process of Marketing & Branding.
24.	<b>Corporate Financial Management</b>	Students will be able to demonstrate various aspects of Corporate Financial Management such as Valuation, Dividend policy, mergers, acquisitions and related issues.
25.	<b>Security Portfolio and Risk Management</b>	Students will know and be able to do analysis valuation of securities, equity analysis, derivatives and portfolio theory.
26.	<b>Training &amp; Development Practices</b>	Students will get ability to explain the role of training and development in human resources management, psychology of learning process and evaluate the value of training once completed from the individual employee and the organization's viewpoint.
27.	<b>Performance Management &amp;</b>	Students will be able to learn basic compensation concepts, context of compensation practice and different ways to strengthen the pay-for-

	<b>Compensation</b>	performance link.
28.	<b>Logistics and Supply Chain Management</b>	Students will be able to apply knowledge in evaluation and improve the overall efficiency and effectiveness while implementing the supply chain management process.
29.	<b>Operations Research</b>	Students will be able to formulate and solve problems as networks and graphs, develop linear programming (LP) models for shortest path, maximum flow, minimal spanning tree, critical path, minimum cost flow, and transshipment problems. Solve the problems using special solution algorithms.
30.	<b>Banking &amp; Insurance Services</b>	Students will understand Banking and Insurance sectors which mobilize funds in the economy. Students will be well-versed with study of the sector: its structure, operations, functions, instruments, regulations and other roles. Students will understand the changing national and global banking and insurance operations, technology and paradigm shift in the sector.
31.	<b>Hospitality Management</b>	Students will be able to identify and recognize legal issues that may impact hospitality industry. Distinguish among the various types of costs in the hospitality industry. Monitor and control food, beverage. Make managerial decisions based on analysis of cost data and expectations of customers.
32.	<b>Business Ethics &amp; Corporate Governance</b>	Students would acquire the skills with which they will recognize and resolve ethical issues in business; enhance awareness and critical self-examination of one's own values, and to appreciate the relevance of personal values in business/workplace setting; they would further imbibe the ethical issues in corporate governance and adhere to the ethical codes.
33.	<b>Corporate Laws</b>	Students would get basic and broad knowledge in business laws in management, also the ability to apply concepts, principles and theories to understand simple business laws. Global Perspective: awareness of the different business laws.
34.	<b>Advanced Financial Management</b>	Students will be able to develop the ability to take decisions and plan, execute and control financial strategies towards attainment of organizational financial goals.
35.	<b>Corporate Tax Planning &amp; Management</b>	Students will be able to use knowledge of tax planning, provisions, capital gains and depreciation management process under companies act and income tax act.
36.	<b>Consumer Buying Behaviour</b>	Students would establish the relevance of consumer behavior theories and concepts to marketing decisions. Implement appropriate combinations of theories and concepts. Recognize social and ethical implications of marketing actions on consumer behaviour. Use most appropriate techniques to apply market solutions.
37.	<b>Investment Environment &amp; Wealth Management</b>	Students will be able to explain the financial and investment environment, assess the financial objectives, evaluate factors affecting investment decisions, identify alternative sources of finance and consider their suitability and apply techniques in managing wealth.
38.	<b>Industrial relations and Labour Laws</b>	Students will be able to elaborate the concept of Industrial Relations. Students will be able to illustrate the role of trade union in the industrial set-up. Students will be able to outline the important causes

		and impact of industrial disputes. Students will be able to elaborate Industrial Dispute settlement procedures.
39.	<b>Total Quality Management</b>	Students can demonstrate principles and processes of quality management which involves statistical techniques, tools and system. They will also be able to understand the methods of minimizing deficiencies and defects while learning various quality management tools and techniques.
40.	<b>Health Care Management</b>	Students will be benefited by studying this subject because the healthcare industry will continue to expand and diversify, requiring administrators to help ensure smooth business operations. Great growth potential. Skills-focused program that helps you to acquire the skill-sets to work as a Health Care Office Administrator.
41	<b>Project Work</b>	Industry based live projects will allow students to gain valuable work experience during study. This will pave way for self-empowerment through skill building and hands-on-training.

## APPENDIX-II

### SCHEME OF TEACHING AND EXAMINATION FOR M.B.A.

(UNDER CHOICE BASED CREDIT SYSTEM)

[PROGRAMME CODE: GSN-PG-02-MB]

#### Semester-I

Sr. No.	Course Code	Subjects	Total Hours	Marks			Credits
				Semester End Exam	Internal Assessment	Total Marks	
<b>CORE COURSES</b>							
1	MBC 1.1	Evolution of Business Management	60	80	20	100	4
2	MBC 1.2	Fundamentals of Human Resource Management	60	80	20	100	4
3	MBC 1.3	Fundamentals of Financial Accounting	60	80	20	100	4
4	MBC 1.4	Fundamentals of Marketing Management	60	80	20	100	4
5	MBC 1.5	Economics for Managers	60	80	20	100	4
6	MBC 1.6	Business Communication & Information System	60	80	20	100	4
<b>SKILL FOUNDATION COURSES (ANY ONE)</b>			60				
7	MBSF 1.1	Corporate Image Building	60	80	20	100	4
	MBSF 1.2	Financial Planning & Wealth Management					
	MBSF 1.3	Business Valuation					
<b>Total</b>			420	560	140	700	28

### Semester-II

Sr. No.	Course Code	Subjects	Total Hours	Marks			Credits
				Semester End Exam	Internal Assessment	Total Marks	
<b>CORE COURSES</b>							
1	MBC 2.1	Economic Environment of Business	60	80	20	100	4
2	MBC 2.2	Cost and Management Accounting	60	80	20	100	4
3	MBC 2.3	Entrepreneurship Development	60	80	20	100	4
4	MBC 2.4	Quantitative Techniques for Business	60	80	20	100	4
5	MBC 2.5	Business Research Methods & Application	60	80	20	100	4
6	MBC 2.6	Regulatory Aspect of Banking & Finance	60	80	20	100	4
<b>GENERIC ELECTIVES (ANY ONE)</b>					60		
7	MBGE 2.1	Environment Management & Legislations	60	80	20	100	4
	MBGE 2.2	Project Management					
	MBGE 2.3	Agri-Business Management					
<b>Total</b>			420	560	140	700	28

### Semester-III

Sr. No.	Course Code	Subjects	Total Hours	Marks			Credits	
				Semester End Exam	Internal Assessment	Total Marks		
<b>CORE COURSES</b>								
1	MBC 3.1	International Business Management	60	80	20	100	4	
2	MBC 3.2	Advanced Strategic Management	60	80	20	100	4	
3	MBC 3.3	Summer Internship Project/Report Writing & Assessment	60	Internship	Project	Presentation	100	4
				40	40	20		
<b>SPECIALIZATIONS: (ANY TWO FROM CORE GROUP OR ONE EACH FROM BOTH GROUPS)</b>								
<b>CORE GROUP SPECIALIZATIONS (ANY ONE OR MAXIMUM TWO) (8/16)</b>								
4/5/6/7	MBCE 3.1.1	<b>Marketing Management (8)</b> Paper I: Sales & Distribution Management (4)	60	80	20	100	4	
		Paper II: Integrated Marketing Communication & Brand Management (4)	60	80	20	100	4	
	MBCE 3.2.1	<b>Financial Management (8)</b> Paper I: Corporate Financial Management (4)	60	80	20	100	4	

	MBCE 3.2.2	Paper II: Security Portfolio & Risk Management (4)	60	80	20	100	4
	MBCE 3.3.1	<b>Human Resource Management (8)</b> Paper I: Training & Development Practices (4)	60	80	20	100	4
	MBCE 3.3.2	Paper II: Performance Management & Compensation (4)	60	80	20	100	4
<b>COMPLEMENTARY GROUP SPECIALIZATION (ANY ONE) (8)</b>							
6/7	MBCMPE 3.1.1	<b>Operation Management (8)</b> Paper I: Logistic & Supply Chain Management (4)	60	80	20	100	4
	MBCMPE 3.1.2	Paper II: Operation Research (4)	60	80	20	100	4
	MBCMPE 3.2.1	<b>Service Sector Management (8)</b> Paper I: Banking & Insurance Services (4)	60	80	20	100	4
	MBCMPE 3.2.2	Paper II: Hospitality Management (4)	60	80	20	100	4
	<b>Total</b>		420	560	140	700	28

### Semester-IV

Sr. No.	Course Code	Subjects	Total Hours	Marks			Credits
				Semester End Exam	Internal Assessment	Total Marks	
<b>CORE COURSES</b>							
1	MBC 4.1	Business Ethics & Corporate Governance	60	80	20	100	4
2	MBC 4.2	Corporate Laws	60	80	20	100	4
3	MBC 4.3	Advanced Financial Management	60	80	20	100	4
4	MBC 4.4	Corporate Tax Planning & Management	60	80	20	100	4
<b>SPECIALIZATIONS: (ANY TWO FROM CORE GROUP OR ONE EACH FROM BOTH GROUPS)</b>							
<b>CORE GROUP SPECIALIZATIONS (ANY ONE OR MAXIMUM TWO) (8/16) [AS OPTED IN SEMESTER III]</b>							
5/6	MBCE 4.1.1	<b>Marketing Management</b> Paper III: Consumer Buying Behaviour (4)	60	80	20	100	4
	MBCE 4.2.1	<b>Financial Management</b>	60				

		Paper III: Investment Environment & Wealth Management (4)					
	MBCE 4.3.1	<b>Human Resource Management</b> Paper III: Industrial Relations & Labour Laws(4)	60				
<b>COMPLEMENTARY GROUP SPECIALIZATION (ANY ONE) (8)</b>							
6	MBCMPE 4.1.1	<b>Operation Management (4)</b> Paper III: Total Quality Management (4)	60	80	20	100	4
	MBCMPE 4.2.1	<b>Service Sector Management (4)</b> Paper III: Healthcare Management (4)	60				
7	<b>PROJECT MBP</b>	<b>BASED ON ANY ONE AREA FROM EITHER GROUP OF ELECTIVES</b>	60	Project Report Evaluation	Extl.	Intl.	4
				50	30	20	100
	Total		420	530	170	700	28

### SUMMARY/CLASSIFICATION OF COURSES

	Sem I	Sem II	Sem III	Sem IV	Total
Core Courses (Compulsory)	6	6	2	4	18
Skill/Foundation Courses (Elective)	1 (out of 3)				03
Generic Courses		1 (out of 3)			03
Discipline Specific Electives			4 (out of 10)	2 (out of 5)	15
Project			01 (SIP)	1 (Based Specialisation) on	02

### SUMMARY OF THE TOTAL MARKS

Sr.No.		Instruction Hours	Total Marks			Credits
			Semester End	Internal Assessment	Total	
1	Semester – I	420	560	140	700	28
2	Semester – II	420	560	140	700	28
3	Semester – III	420	560	140	700	28
4	Semester – IV	420	530	170	700	28
	Total	1680	2210	590	2800	112 + 4 (ECA+VAC) +4 (MOOC)

### M.B.A. Examination Semester-I

Sr. No.	Subject	Examination Scheme	Maximum Marks	Minimum Passing Marks
<b>Core (Compulsory)</b>				
1	Evolution of Business	Semester End Examination	80	50

	Management	Internal Assessment	20	
		Total	100	
2	Fundamentals of Human Resource Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
3	Fundamentals of Financial Accounting	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
4	Fundamentals of Marketing Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
5	Economics for Managers	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
6	Business Communication & Information System	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
Skill/ Foundation ( Any One )				
7	Corporate Image Building	Semester End Examination	80	50
	Financial Planning & Wealth Management	Internal Assessment	20	
	Business Valuation	Total	100	

### M.B.A. Examination Semester-II

Sr. No.	Subject	Examination Scheme	Maximum Marks	Minimum Passing Marks
Core (Compulsory)				
1	Economic Environment of Business	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
2	Cost and Management Accounting	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
3	Entrepreneurship Development	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
4	Quantitative Techniques for Business	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
5	Business Research Methods & Application	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
6	Regulatory Aspect of Banking & Finance	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
Generic Elective ( Any One )				
7	Environment Management & Legislations	Semester End Examination	80	50

	Project Management	Internal Assessment	20	
	Agri-Business Management	Total	100	

### M.B.A. Examination Semester–III

Sr. No.	Subject	Examination Scheme	Maximum Marks	Minimum Passing Marks
<b>Core (Compulsory)</b>				
1	International Business Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
2	Advanced Strategic Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
3	Summer Internship Project/ Report writing & assessment	Internship	40	50
		Project	40	
		Presentation/Viva	20	
<b>ANY TWO GROUPS FROM EITHER CORE GROUP OR ONE GROUP EACH FROM CORE AND COMPLIMENTARY</b>				
4/5/6/7	<b>Marketing Management</b> Paper I: Sales and Distribution Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	PaperII: Integrated Marketing Communication & Brand Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	<b>Financial Management</b> Paper I: Corporate Financial Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	Paper II: Security, Portfolio and Risk Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	<b>Human Resource Management</b> Paper I: Training & Development Practices	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	Paper II: Performance Management & Compensation	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
<b>Complementary Group Electives ( Any one )</b>				
6/7	<b>Operations Management</b> Paper I: Logistics & Supply Chain Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	Paper II: Operations Research	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	<b>Service Sector Management</b> Paper I: Banking & Insurance Services	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	

	Paper II: Hospitality Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	

### M.B.A. Examination Semester-IV

Sr. No.	Subject	Examination Scheme	Maximum Marks	Minimum Passing Marks
<b>Core (Compulsory)</b>				
1	Business Ethics & Corporate Governance	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
2	Corporate Laws	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
3	Advanced Financial Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
4	Corporate Tax Planning & Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
<b>Core Group Electives ( Any one ) ( As Opted in SEM III )</b>				
5/6	<b>Marketing Management</b> Paper III: Consumer Buying Behaviour	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	<b>Financial Management</b> Paper III: Investment Environment & Wealth Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	<b>Human Resource Management</b> Paper III: Industrial Relations and Labour Laws	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
<b>Complementary Group Electives ( Any one ) ( As Opted in SEM III )</b>				
6	<b>Operation Management</b> Paper III: Total Quality Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
	<b>Service Sector Management</b> Paper III: Health Care Management	Semester End Examination	80	50
		Internal Assessment	20	
		Total	100	
		Internal Assessment	20	
	Total	100		
	<b>Project</b>			
7	<b>Project Based on Any one area from either group of electives</b>	Project Report Evaluation	50	50
		External + Internal Assessment	30 + 20	
		Total	100	

### APPENDIX- III

(WORKLOAD)

#### Odd Semesters (August to December)

MBA Semester – I		MBA Semester – III			
Sr. No.	Subjects	No. of Periods	Sr. No.	Subjects	No. of Periods

1.	Evolution of Business Management	4	1.	International Business Management	4
2.	Fundamentals of Human Resource Management	4	2.	Advanced Strategic Management	4
3.	Fundamentals of Financial Accounting	4	3.	Summer Internship Project/ Report Writing & Assessment	4
4.	Fundamentals of Marketing Management	4		<b>Core Group Electives (ANY ONE/ MAXIMUM TWO)</b>	
5.	Economics for Managers	4	4, 5, 6, 7	<b>Marketing Management</b> Paper I: Sales & Distribution Management Paper II: Integrated Marketing Communication & Brand Management	4
6.	Business Communication & Information System	4			
7.	<b>SKILL FOUNDATION (ANY ONE)</b>			<b>Financial Management</b> PaperI: Corporate Financial Management PaperII: Security, Portfolio & Risk Management	4
	Corporate Image Building	4		<b>Human Resource Management</b> Paper I: Training & Development Practices Paper II: Performance Management & Compensation	4
	Financial Planning & Wealth Management			<b>Complimentary Group Elective ( Any One )</b>	
	Business Valuation		6,7	<b>Operations Management</b> Paper I: Logistics and Supply Chain Management Paper II: Operations Research	4
				<b>Service Sector Management</b> PaperI: Banking & Insurance Services PaperII: Hospitality Management	4
<b>Total Periods</b>		28		<b>Total Periods</b>	28

### Even Semesters (January to May)

MBA Semester – II			MBA Semester – IV		
S. No.	Subjects	No. of Periods	S.No.	Subjects	No. of Periods
1.	Economic Environment of Business	4	1.	Business Ethics & Corporate Governance	4
2.	Cost and Management Accounting	4	2.	Corporate Laws	4
3.	Entrepreneurship Development	4	3.	Advanced Financial Management	4
4.	Quantitative Techniques for Business	4	4.	Corporate Tax Planning & Management	4
5.	Business Research Methods and Applications	4		<b>Core Group Electives (ANY ONE/ MAXIMUM TWO)</b>	4
6.	Regulatory Aspect of Banking & Finance	4			4
	<b>GENERIC ELECTIVE</b>		5.	<b>Marketing Management</b>	

	(ANY ONE)		6	Paper III: Consumer Buying Behaviour	
7	Environment Management & Legislations	4	6	<b>Financial Management</b> Paper III: Investment Environment & Wealth Management	
	Project Management			<b>Human Resource Management</b> Paper III: Industrial Relations & Labour Laws	
	Agri-Business Management			<b>Complimentary Group Elective ( Any One )</b>	
			6	<b>Operations Management</b> Paper III: Total Quality Management	
				<b>Service Sector Management</b> Paper III: Health Care Management	
			7	PROJECT: Based on any Specialization Group	4
Total Periods		28			28

#### APPENDIX-IV

#### PATTERN OF QUESTION PAPER (THEORY/NUMERICAL)

Q. No.	Sub-Question	THEORY SUBJECTS	NUMERICAL SUBJECTS	Unit	Marks
1.		LAQ	LAQ	-	
	A	Theory	Problem	Unit No. I	10
	OR	OR	OR		
2.	B	Theory	Problem	Unit No. I	
		LAQ	LAQ		
	A	Theory	Problem	Unit No. II	10
3.	OR	OR	OR		
	B	Theory	Problem	Unit No. II	
		LAQ	LAQ		
4.	A	Theory	Problem	Unit No. III	10
	OR	OR	OR		
	B	Theory	Problem	Unit No. III	
5.		LAQ	LAQ		
	A	Theory	Problem	Unit No. IV	10
	OR	OR	OR		
6.	B	Theory	Problem	Unit No. IV	
		LAQ	LAQ		
	A	Theory	Problem	Unit No. V	10
7.	OR	OR	OR		
	B	Theory	Problem	Unit No. V	
		LAQ	LAQ		
8.	A	Theory	Problem	Unit No. VI	10
	OR	OR	OR		
	B	Theory	Problem	Unit No. VI	
7.		SAQ (Any Five)	SAQ (Any Five)		
	A	Theory	Theory	Unit No. I	4
	B	Theory	Theory	Unit No. II	4
	C	Theory	Theory	Unit No. III	4
	D	Theory	Theory	Unit No. IV	4
	E	Theory	Theory	Unit No. V	4
	F	Theory	Theory	Unit No. VI	4
TOTAL					80

N.B. Question Pattern is subject to change as per the exigencies of the syllabus/Units. Changes, if any, will be notified at the beginning of the session or well in advance before the examination.